Kirk Bowman

Co-Founder – Zipline

Old School Social Business



Too Much Diversity



The App is Social Now?

The App is Social Now?







friends & family





friends & family



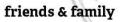




hobbies & interests









hobbies & interests



how we communicate





friends & family



where we go



hobbies & interests



how we communicate





facebook



work

friends & family



hobbies & interests



how we communicate







1 0 0 1



hobbies



how we communicate



where we go



this is YOU

?



Choose the Correct Le

Lens?



Lens?



Features

Lens?





Tools Are Never a Strategy



Development



Development



Administration



Development



Sales



Administration



Person to Person



Person to Person



Organizations



Person to Person



Organizations



Groups



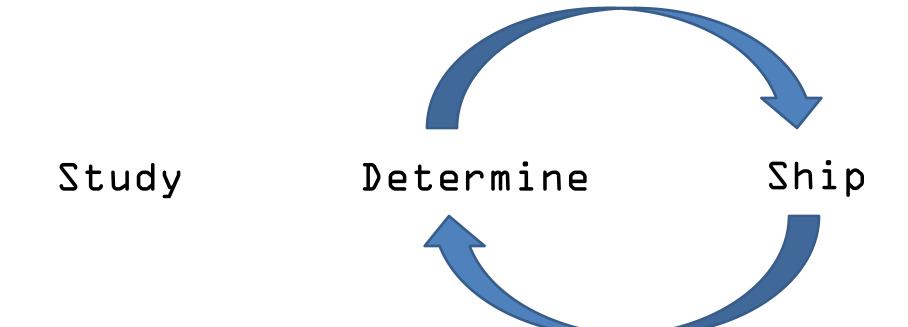
Choose the Correct Proce

Study

Study

Determine

Study Determine Ship



3. Choose The Correct Focus

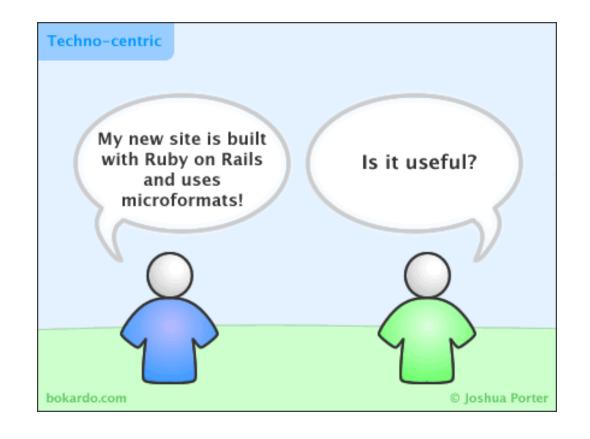
Human

Respectful



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Useful



Intuitive



1. Choose the Correct Lens Community

1. Choose the Correct Lens
Community

2. Choose the Correct Process
Study, ship, determine

- 1. Choose the Correct Lens
 Community
- 2. Choose the Correct Process
 Study, ship, determine
- 2. Choose the Correct Focus

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